



Session Outline

- Basics of bond financing
- Reporting requirements
- Exploring bond data
- Bond Cap Allocation and Public/Private Partnerships
- Where to go for more information

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What is bond financing?

- Agreement between an investor (lender) and a government bond issuer (borrower)
- The "bond" itself is a contract that states:
 - Amount of the loan (par value)
 - Interest rate (coupon)
 - Length of the loan (maturity)
 - Security on the loan (collateral)
 - Team members (attorney, underwriter, etc.)
 - · Borrower's promise to repay the loan

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Bond vs. Conventional Loans

Bond Advantages

- Lower interest rate saves money
- Longer pay-off term
- Tax-exempt interest attracts investors (lenders)
- · Best option for large purchases, especially capital purchases
- Can pledge future revenue

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Bond vs. Conventional Loans

Bond Disadvantages

- Higher up-front costs: counsel, insurance, rating agency, etc.
- · Requires legal and tax expertise
- · Requires good credit rating
- · Less appropriate for small purchases
- May take more time to arrange
- More rules and regulations to comply with

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Debt Limitations

- Governments are limited in how much debt they can acquire, whether bonds or other types.
 - · Constitutional limitations:
 - Non-voted debt not >1.5% of assessed value (AV) of all taxable properties within the jurisdiction
 - Voter-approved (and total) debt not >5% of AV
 - Cities and school districts can have additional 5% voter-approved debt for capital projects only

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Debt Limitations, Continued

- Statutory limitations:
 - · Varies by jurisdiction types
 - · Less than constitutional limitations
 - Counties: 1.5% non-voted, 2.5% voted (and total)
 - Cities: 1.5% non-voted, 7.5% voted (and total, depending on purpose)
 - For Special Districts and more information:
 - https://www.commerce.wa.gov/about-us/research-services/bond-users-clearinghouse/local-debt-limitations-primer/

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Types of Bonds

- General Obligation Bonds
- Revenue Bonds
- Special Assessment Bonds
- Certificates of Participation
- Private Activity Bonds (PABs)

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Types of Bonds

- · General Obligation (GO) Bonds
 - · Secured by full faith and credit of issuer
 - Payable from any and all issuer funds (mostly taxes)
 - · Count against both statutory and constitutional debt limitations

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Types of Bonds

- Revenue Bonds
 - Payable from specific system (e.g. water, sewer) revenue
 - · Count against constitutional debt limitations
 - · Do not count against statutory limitations

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Types of Bonds

- Special Assessment Bonds
 - · Payable from assessments on specific properties
 - Examples: sidewalks or street lights in a specific neighborhood
 - · Count against constitutional debt limitations
 - · Do not count against statutory limitations

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Types of Bonds

- Certificates of Participation
 - · Issued by the Office of the State Treasurer
 - LOCAL Program: www.tre.wa.gov/LOCAL
 - Can be used for equipment, real estate (e.g. school buses, computers, HVAC equipment, construction projects, etc.)
 - · Payable from general funds
 - Count against both constitutional and statutory debt limitations

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Definitions: Taxable or Tax-Exempt

- "Taxable" = investor (lender) must pay income taxes on the interest earned on the bond
- "Tax-exempt" = investor pays no taxes on interest income
- Tax-exempt bond = lower interest rate (usually)

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Definitions: Public or Private Activity

- Government (public) activity bond = tax-exempt
 - Examples: school district bonds, most infrastructure bonds, etc.
- Private activity bonds (PABs) = taxable unless issued under the "bond cap" or applicable IRS provisions
 - Private loan test: >5% used for private loans (such as student loans for higher education); OR
 - Private business test: >10% used for private business purpose; AND >10% of payments secured by private property
 - Examples: bonds for infrastructure meeting the 10% criteria, affordable housing, industrial development, exempt facilities (recycling, solid waste)
 - · More on the bond cap in a bit....

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The Bond Finance Team

- Team members may include:
 - Bond counsel (attorney)
 - Underwriter (often an investment bank)
 - Financial advisor
 - Insurer
 - Trustee
 - Registrar
- Team helps with:
 - · Complexities of state and federal law and tax regulations
 - · Paperwork/documentation requirements
 - Creating cost savings

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Using a Conduit Issuer

- Established expertise and contacts
 - · Already has relationships with bond counsels and underwriters
- · Creates a layer of risk protection
 - · Especially appropriate for PABs
- Types of conduit issuers
 - State authorities
 - · Local economic or industrial development corporations
 - Certain types of special purpose districts (e.g. public facility districts)

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Conduit Issuer Contacts - State

- Washington State Housing Finance Commission www.wshfc.org
 - · Low-income housing
 - · Energy projects
 - Non-profit organizations (501c3s)
 - Beginning Farmers and Ranchers
- Washington Economic Development Finance Authority www.wedfa.org
 - · Manufacturing facility (small issue) PABs
 - Exempt facility bonds (recycling, solid waste, water, sewer, energy)
- Other specialized state issuing authorities
 - WHEFA, WHCFA, etc.

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Conduit Issuer Contacts - Local

- A few active local issuers; there are others:
 - EDC of Tacoma/Pierce County: www.pcedc.com
 - IDC Port of Bellingham/Whatcom County: www.portofbellingham.com
 - IDC Port of Grays Harbor: www.portofgraysharbor.com
 - Port of Centralia; <u>www.portofcentralia.com</u>
 - Association of Local Housing Authorities: <u>www.awha.org</u>

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Bond Reporting Requirements

- Federal reporting:
 - Municipal Securities Rulemaking Board (https://emma.msrb.org) and others. Your bond and tax attorneys will assist you with federal reporting requirements.
- State reporting:
 - Report within 20 days of issuance to the Bond Users Clearinghouse (BUC) at the Department of Commerce (RCW 39.44.210), https://www.commerce.wa.gov/about-us/research-services/bond-users-clearinghouse/. Your bond attorney or financial advisor will usually do this for you, but it is your responsibility to ensure that it is done.

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Reporting to BUC

- Step 1 Register an account with BUC at https://buc.com.wa.lcl/NewUser.aspx
 - The BUC program manger will review and approve your registration (might take a day or two)
 - Once approved, you will receive a "Registration Code" via email. Hang onto that code.
- Step 2 Set up a SAWS (Secure Access Washington State) account at www.secureaccess.wa.gov (or log in if you already have one)

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Reporting to BUC

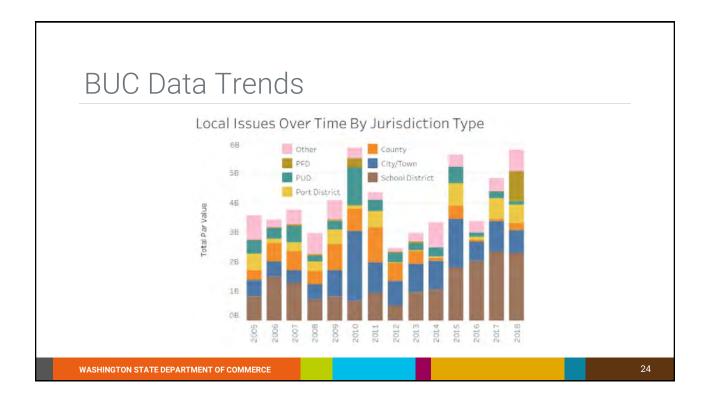
- Step 3 Add Bond Users Clearinghouse to your services in SAWS
 - From your SAWS account click on "Add a New Service"
 - Click on "I would like to browse a list of services"
 - Click on "Department of Commerce"
 - Click on "Bond Users Clearinghouse"
 - · Click on "Apply"
 - Click on "OK"
 - Click "Access" in the Bond Users Clearinghouse box
 - Click "Continue"

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Reporting to BUC

- Step 4 Insert the code you received from BUC into the box, then click "Finish Registration"
- Step 5 Click on "Complete New Bond Report Form 101"
- Step 6 Fill out the online Bond 101 forms within 20 days of bond issuance
- Step 7 Questions or Problems? Contact the BUC Program Manager at:
 - buc@commerce.wa.gov
 - 360-725-4000

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BUC Data Trends

	2014	2015	2016	2017	2018
Energy	\$1,539,535,000	\$1,173,015,000	\$1,115,309,015	\$510,860,000	\$544.355,000
Ports	\$18,650,000	\$765,654,466	\$196,770,000	\$615,250,000	\$33,710,600
Public Facilities	\$7,485,000	\$14,637,000	\$26,640,000	\$52,825,266	\$1,043,330,000
Solid Waste	\$171,450,000	\$107,520,000	\$17,265,000	\$49,846,000	\$12,010,000
Roads	\$341,976,399	\$563,229,000	\$429,758,373	\$145,227,000	\$227,765,000
Water/Sewer	\$867,910,000	\$1,712,978,426	\$1,185,313,232	\$964,929,108	\$434,292,131

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Accessing BUC Data – Quick Search

- Go to https://fortress.wa.gov/com/buc/BondFormSearch.aspx
 - Enter search terms for Issuer Name, User Name (on whose behalf the bond was issued), and/or a date range, or use the drop menus for issuer type or project type
 - Try partial or abbreviated names if you don't find what you're looking for (e.g. for Washington State Housing Finance Commission, you might try "Housing" or "Commission" or "WSHFC")

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Accessing BUC Data – Comprehensive Search

- Download Excel spreadsheets of all BUC data here:
 https://www.commerce.wa.gov/about-us/research-services/bond-users-clearinghouse/reports-articles-databases/
- Need a customized data search? Contact the BUC program manager at buc@commerce.wa.gov Enter search terms for Issuer Name, User Name (on whose behalf the bond was issued), and/or a date range, or use the drop menus for issuer type or project type
- Database covers bonds from 2000 to present

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Bond Cap Allocation Program

- Federal limit ("Cap") on some types of tax-exempt PABs
- Cap = state population x annual multiplier
- Washington 2019 cap:
 - 7,535,686 (population)
 - x \$105 (per capita)
 - \$791,247,055 in total par value
- "Allocation" = authority to issue a bond under the cap

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Bond Cap Project Types

- Affordable Housing 42% initial allocation
 - · Multifamily rental housing
 - Low-income to moderate-income homeownership help
- Small Issue Manufacturing 25% initial allocation
- Exempt Facilities -20% initial allocation
- Student Loans 5% initial allocation, re-allocated to housing on Feb. 1 if no applications
- Remainder 8% flexible category

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Bond Cap and Infrastructure

- Infrastructure-related private activities are mostly in the Exempt Facilities category
- Includes: solid waste, recycling, water, sewer, electricity, other environmental projects
- Meet >10% private activity threshold
- Facilitate Public-Private Partnerships (P3)
- Bonds can be tax-exempt

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Exempt Facilities Infrastructure Examples

- Generic examples:
 - New electrical line, >10% of electricity goes to a specific business
 - Sewer system upgrades, >10% of capacity serves a specific business
 - Wind-generating facility that sells .10% of electricity to a for-profit power provider (e.g. Puget Sound Energy)
 - Water line extension from the city or water district to a neighborhood served by a private water system
 - New trucks for a city's garbage-collection contractor (private company)

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Recent Issuances

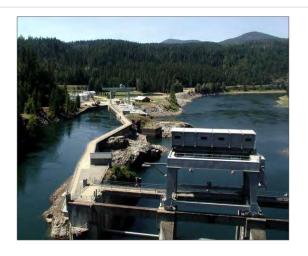
- WSHFC
- WEDFA
- Lakewood Water District
- Tacoma Pierce EDC

- Multi-family housing development
- Beginning Farmer Rancher
- Pipeline connection
- Manufacturing facility

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Example

 New turbines for the Box Canyon Dam, a PUDowned hydroelectric facility; 70% of power generated goes to the Ponderay Newsprint Company

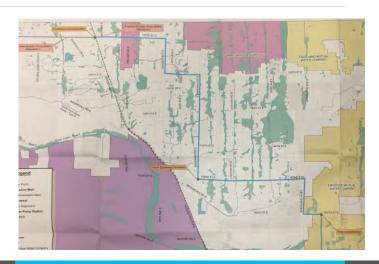


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Example

- Connects the Lakewood Water District to 2 private water companies
- \$19 million



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